



**LOOK CLOSER**  
Go beyond the percentage and dig into the details.

**KNOW THE PATH**  
Understand where your materials are actually going.

**DRIVE REAL VALUE**  
Ensure materials are being reused in meaningful ways.

**CREATE LASTING IMPACT**  
Stronger decisions today lead to measurable results tomorrow.

It's not just about diverting waste—it's about creating value, protecting resources, and building a more sustainable future.

**ALTERNATIVE ENGINEERED FUEL**  
— A CLEANER FUEL. A SMARTER FUTURE. —

- SUPPORTS INDUSTRIAL OPERATIONS
- REDUCES LANDFILL DEPENDENCY
- LOWERS CARBON INTENSITY

## BEYOND DIVERSION RATES

As expectations around sustainability and materials management continue to evolve, many organizations are looking beyond diversion percentages alone. The focus is shifting toward understanding where materials ultimately go, how they are processed, and whether true value is being recovered. This broader perspective is helping manufacturers make more informed decisions around beneficial reuse, operational efficiency, and long-term environmental performance.

## INDUSTRY INSIGHT

Growing demand for Alternative Engineered Fuel (AEF) is reinforcing the need for more consistent, strategically managed material streams across manufacturing operations. As industrial sectors work to reduce fossil fuel dependence and improve environmental performance, manufacturers are placing greater focus on material quality, operational visibility, and beneficial reuse opportunities. This shift is also driving increased attention toward long-term material management strategies rather than short-term disposal solutions. When managed effectively, these materials can provide value far beyond traditional disposal.



## STRATEGIC PARTNER SPOTLIGHT: HEGARTY'S DELIVERY SERVICE

For more than 46 years, Hegarty's Delivery Service (HDS) has provided same-day courier and trucking solutions throughout New England. Serving industries ranging from healthcare and life sciences to manufacturing and distribution, HDS specializes in time-sensitive transportation where reliability and responsiveness are essential. What sets HDS apart is its ability to quickly adapt to changing logistics needs. From urgent medical shipments and airport recoveries to complex project coordination, their team delivers real-time solutions that help customers avoid delays, reduce disruptions, and keep operations moving.



IWS values its partnership with HDS because of their ability to respond quickly when customer needs change. Whether it's a short-notice pickup, an urgent delivery, or a time-sensitive logistics challenge, the HDS team consistently provides the flexibility, communication, and reliability needed to keep projects moving forward. Their responsiveness helps IWS execute efficiently for customers and maintain the high level of service our partners expect.

## SUMMER IN NEW ENGLAND



Summer is the perfect time to get outside and experience some of New England's most iconic destinations. If you're heading to Cape Cod, consider exploring the Cape Cod National Seashore, home to miles of protected beaches, scenic dunes, and walking trails. Visit the historic lighthouses in Provincetown and Truro, stroll the charming downtown areas of Chatham and Sandwich, or enjoy a whale watching excursion from Provincetown Harbor. Beyond the Cape, New England offers plenty of summer adventures. Walk the Cliff Walk in Newport, Rhode Island, explore the coastal villages of Maine including Kennebunkport and Ogunquit, or spend a day hiking in the White Mountains of New Hampshire. Many communities host outdoor concerts, farmers markets, and local festivals throughout the season.